

Operational Transfer Pricing (OTP) in Oracle Enterprise Performance Management (EPM)

Key Features

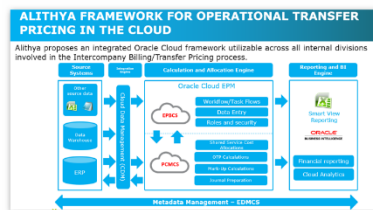
- Support for multiple operational transfer pricing methodologies
- What-if modeling capability to analyze results prior to finalizing model updates
- Dashboards to expedite analysis of results and process status
- Transparency and traceability to provide insight and ease the audit process

Manage Your Operational Transfer Pricing Processes in the Cloud

Managing model updates, validating results, and distributing invoices for the monthly operational transfer pricing (OTP) process is often cumbersome and is not repeatable. Many of those challenges are due to the lack of flexibility in the OTP solution to create scenarios to validate results in advance of making changes to the solution, making updates for new source systems for financial and non-financial data, and the manual maintenance of updating drivers and metadata.

The OTP process today receives immense oversight and analysis which is why it is vital to have a comprehensive solution that promotes transparency and flexibility to enable faster model changes without sacrificing ease-of-use. An effective solution also empowers business users to become less reliant on IT while providing confidence to management.

Built on the Oracle EPM Cloud Framework, Alithya's OTP solution delivers an integrated way to manage and report the effect of OTP easily and efficiently across the organization on a global scale.



Competitive Pre-Tax P&L	Pre-OTP	Post-OTP	\$ Impact	% Impact
Latin, EIT	45,000,000	51,000,000	6,000,000	13.3%
MidAmerica Corp	3,000,000	3,000,000	0	0%
Americas Corp	43,000,000	35,000,000	(8,000,000)	-18.5%
Continental Europe, AG	49,000,000	49,000,000	0	0%
Asia, Ltd	13,000,000	14,500,000	1,500,000	11.5%
Pacific, Ltd	4,000,000	6,000,000	2,000,000	50%
Total				

Billing Detailed Report
Transfer Pricing Billing Detailed Report
May 2020

Alithya	Reported To:	Invoice From:
Alithya	Alithya/Oracle Payment System	Oracle Payment System
May 2020	New York Branch	Oracle Payment System
May 2020	Oracle Payment System	Oracle Payment System
May 2020	Continental Europe	Oracle Payment System
May 2020	MidAmerica/Continental Europe	Oracle Payment System
May 2020	Continental Europe	Oracle Payment System
May 2020	Asia Branch	Oracle Payment System
May 2020	Oracle Payment System	Oracle Payment System
May 2020	Oracle Payment System	Oracle Payment System
May 2020	Oracle Payment System	Oracle Payment System

Service Report
Transfer Pricing Service Report
May 2020

Alithya	Reported To:	Invoice From:
Alithya	Alithya/Oracle Payment System	Oracle Payment System
May 2020	New York Branch	Oracle Payment System
May 2020	Oracle Payment System	Oracle Payment System
May 2020	Continental Europe	Oracle Payment System
May 2020	MidAmerica/Continental Europe	Oracle Payment System
May 2020	Continental Europe	Oracle Payment System
May 2020	Asia Branch	Oracle Payment System
May 2020	Oracle Payment System	Oracle Payment System
May 2020	Oracle Payment System	Oracle Payment System
May 2020	Oracle Payment System	Oracle Payment System

Comparative Pre-Tax
Transfer Pricing Comparative Pre-Tax Report
May 2020

Alithya	Reported To:	Invoice From:
Alithya	Alithya/Oracle Payment System	Oracle Payment System
May 2020	New York Branch	Oracle Payment System
May 2020	Oracle Payment System	Oracle Payment System
May 2020	Continental Europe	Oracle Payment System
May 2020	MidAmerica/Continental Europe	Oracle Payment System
May 2020	Continental Europe	Oracle Payment System
May 2020	Asia Branch	Oracle Payment System
May 2020	Oracle Payment System	Oracle Payment System
May 2020	Oracle Payment System	Oracle Payment System
May 2020	Oracle Payment System	Oracle Payment System

Monthly Variance Report
Monthly Transfer Pricing Variance Report
May 2020

Alithya	Reported To:	Invoice From:
Alithya	Alithya/Oracle Payment System	Oracle Payment System
May 2020	New York Branch	Oracle Payment System
May 2020	Oracle Payment System	Oracle Payment System
May 2020	Continental Europe	Oracle Payment System
May 2020	MidAmerica/Continental Europe	Oracle Payment System
May 2020	Continental Europe	Oracle Payment System
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Key Benefits

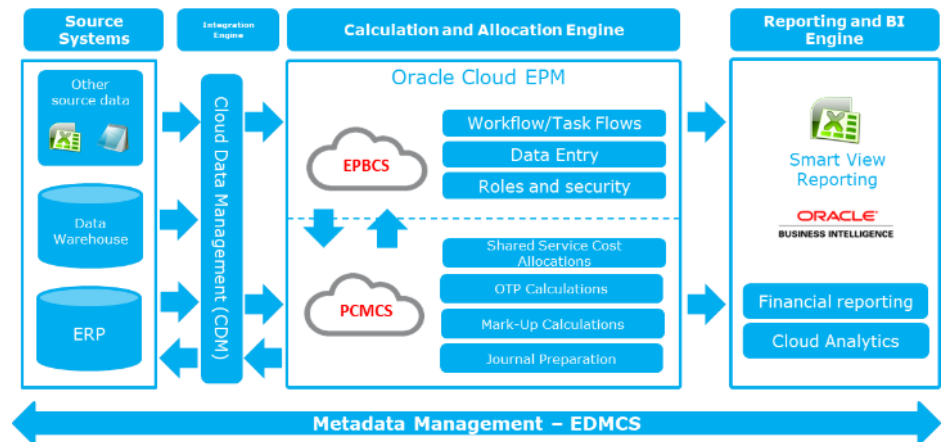
- Data and metadata assurance results in the solution being consistent, traceable, and reliable
- Flexibility to accommodate ever-changing business requirements without excessive effort
- Increases speed and frequency of results, analysis, and creation of invoices and journal entries
- Powerful reporting and analysis to quickly identify variances resulting in corrective actions to include optimizing tax impacts

Implement an operational transfer pricing process across the organization to address key challenges, including:

- Lack of integration of transfer pricing data with other financial information
- Intensive manual maintenance of transfer pricing process and solution
- Opportunity costs due to inefficient transfer pricing settings
- Time-consuming and inflexible reporting to comply with audit and internal requirements
- Inability to control the sequential nature of the transfer pricing process
- Delayed access of financial information to internal and external financial consumers
- Cumbersome intercompany and foreign exchange validation
- Insufficient standardization leading to inefficiency in the OTP process

As an Oracle partner, Alithya understands the value of having the right people, processes, and technology align when implementing a new solution. Implementing an operational transfer pricing solution in an inappropriate or ill-suited technology adds to these challenges and can result in organizations either feeling overwhelmed by their OTP solution and/or not being able to deliver specific mandatory requirements, resulting in potentially devastating consequences.

The below high-level OTP solution architecture has been utilized by Alithya at numerous clients with great success.



Alithya has over twenty years of experience and a proven track record enabled by a repeatable methodology. Alithya can implement an operational transfer pricing solution quickly and cost effectively to immediately realize time-to-value using a trusted, end-to-end process. For more information about operational transfer pricing, visit our [blog](#).

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ALITHYA GROUP INC. IS A LEADER IN STRATEGY AND DIGITAL TRANSFORMATION IN NORTH AMERICA. Founded in 1992, the Company counts on 2,000 professionals in Canada, the United States and Europe. Alithya's integrated offering is based on four pillars of expertise: strategy services, application services, enterprise solutions and data and analytics. Alithya deploys solutions, services, and skillsets to craft tools tailored to its clients' unique business needs in the Financial Services, Manufacturing, Energy, Telecommunications, Transportation and Logistics, Professional Services, Healthcare, and Government sectors.

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