

Business Outcomes Checkup

A Stop on the Journey to Becoming an HPO

We want to give you a path to realize the benefits of technology you signed up for, starting with our Business Outcomes Workshop pre-implementation. However, after the excitement of implementation fades, and real life settles in (usually about nine months after go-live), companies sometimes revert to old habits or lose their focus on why they implemented the solution in the first place. The Business Outcomes Checkup brings everyone back to conduct another assessment and, if necessary, adjust Business Outcomes and the tools and processes being used to accomplish them.

Stay on Track

Most of the time, when asked why they failed in a technology initiative, a company will say they didn't get the adoption they were looking for. It's possible that holes in communication or a mismatch of tools and processes have derailed the team – and all that is needed is a simple course correction. Or they are simply ready for the next phase of adoption. During this checkup, delivered virtually, Alithya and your leadership team will:

- Revisit the primary Outcomes identified at the start of the initiative
- Analyze metrics for progress toward meeting those Outcomes
- Check alignment across the leadership team and organization
- Reprioritize Outcomes by impact and effort, based on progress and relevance
- Identify gaps keeping the company from Outcome realization and tactics to fill them
- Update the living document originally created in the first Business Outcomes Workshop

Alithya Connect

Our Business Outcomes Checkup is available through Alithya Connect. Alithya has successfully completed 1,500 implementations, both small and large. We have seen what works – and what doesn't – to ensure long-term success. Alithya is developing new programs all the time that support our customers' ongoing pre and post-implementation needs, adoption and ultimately success. We can work with your team to customize a solution.

Contact Us

Alithya is a leading strategy and digital technology company, with over 2,000 highly skilled professionals delivering solutions across Canada, the US and Europe. Alithya's Microsoft practice covers a wide array of capabilities, including Dynamics, Azure, business analytics, digital solutions, advanced analytics, application development and architecture. Focused on business outcomes, our combined companies have delivered Microsoft solutions to over 1,500 clients. Alithya's global offering is to deliver strategy and digital technology services in addition to implementing ERP, CRM and integrated solutions.

Benefits

Keep focus on the big picture.

Has your "Why" changed since go-live? It may have. Alithya's experts help you step back from the day to day to stay focused on your Business Outcomes.

Align your team.

A checkup reminds your team why they put the new solution in place from the start: to achieve a set of Business Outcomes that will grow the business.

Increase ROI.

Refocus on what is most important to your organization to achieve your Business Outcomes and get more from your technology.

Estimated Hours 15-20