

Alithya CONNECT HPO Assessment

Are you a High Performing Organization? (HPO)

Between 65% and 85% of companies fail at technology implementations, depending on the source, and that number hasn't changed despite advances in technology over the past few decades. But your business can be among the 35% that succeed, what Alithya calls High Performing Organizations (HPOs).

HPOs:

- View a solution as an initiative and not an installation
- Understand why they are implementing the solution
- Have a clear organizational structure that supports ongoing success
- Have a training system
- Establish a cadence of accountability that goes well beyond implementation

Your Journey to Becoming an HPO

Alithya's HPO Assessment is designed as a check-in with your team on how the company is progressing toward becoming an HPO. The assessment answers where the organization is in the Business Outcomes lifecycle and answers questions such as: Are the tactics we're employing working? Are we getting adoption of technology in the right areas? Do we have the right Business Outcomes, or do we need to change direction? The goal is to course-correct where necessary, and to turn up the gas in areas that are going well.

How it Works

Most organizations will undertake an HPO Assessment about 10 months to a year after the implementation of a new technology solution. At that point, a company has either knocked it out of the park, with the solution now a natural part of everybody's day – or they're stuck.

The HPO Assessment includes:

- Objective evaluation of technology adoption in the organization, including how people are using it vs. what they originally intended
- Data Insights: a look at how a company's data is structured and the metrics being used to track adoption
- Virtual HPO Framework assessment to understand the team's perception of how well technology is being utilized to achieve Business Outcomes

Benefits

Get unstuck.

If you've struggled to get past the initial implementation for more widespread adoption, Alithya's HPO Assessment will help you identify access, process or data opportunities to move forward.

Align your team.

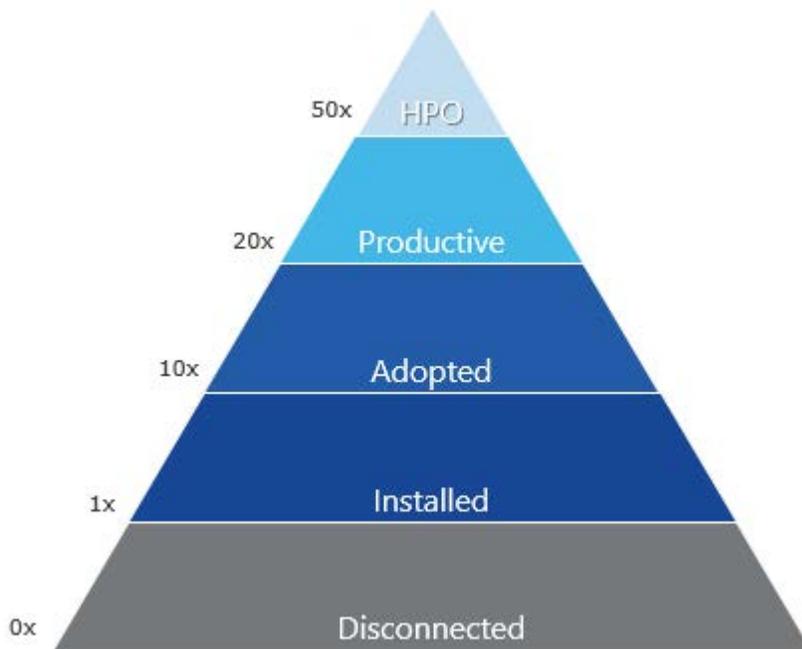
Get your leadership team on the same page with an objective analysis of perception vs. reality. We'll uncover what's working, and what's not, and make recommendations for getting the organization back on track.

Keep focus on the big picture.

Alithya's experts help you step back from the day to day to stay focused on what really matters.

Estimated Hours **20-25**

- Identification of the obstacles that remain between the company and becoming an HPO
- A 90-minute leadership-driven conversation on where improvements can be made and recommendations for filling the gaps



Alithya Connect

Our HPO Assessment is available through Alithya Connect. Alithya has successfully completed 1,500 implementations, both small and large. We have seen what works – and what doesn't – to ensure long-term success. Alithya is developing new programs all the time that support our customers' ongoing pre and post-implementation needs, adoption and ultimately success. We can work with your team to customize a solution.

Contact Us

Alithya is a leading strategy and digital technology company, with over 2,000 highly skilled professionals delivering solutions across Canada, the US and Europe. Alithya's Microsoft practice covers a wide array of capabilities, including Dynamics, Azure, business analytics, digital solutions, advanced analytics, application development and architecture. Focused on business outcomes, our combined companies have delivered Microsoft solutions to over 1,500 clients. Alithya's global offering is to deliver strategy and digital technology services in addition to implementing ERP, CRM and integrated solutions.

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