

Dynamics 365 Sales Zero2Ready

Benefits

- > Deploy CRM quickly and remotely
- > Get real time visibility to your customers, your revenue forecast and sales pipeline
- > Leverage best-in-class Microsoft technology
- > Reduce your risk with a fixed package
- > Work with a trusted partner

Get CRM up and running in less than 30 days with our fixed-cost deployment.

Every disaster whether it's a financial crisis, health crisis or natural disaster - contains its share of human and organizational challenges. For many, regardless of these challenges, business is not stopping. **More than ever, knowing your business, your customers and sales pipeline is critical.**

Now is the time to invest in your business and a better understanding of your customers, but how do you do that responsibly? We are here to help you and your executive team by taking the fear and uncertainty out of a new initiative. Minimize your risk with a fixed fee, packaged offering developed with the knowledge gained from over 1,500 CRM deployments. Go live in less than a month with our **Microsoft Dynamics 365 Sales Zero2Ready** deployment package.

Why Choose Dynamics 365 Sales?

Your peers say it best. [Hear why others have selected Dynamics 365 Sales](#) (Customer Engagement).



Address Current Business Challenges

Many of our customers are facing these challenges. If you can relate to the following, the **Dynamics 365 Sales Zero2Ready** package was created specifically for your business.

- > We don't have real time visibility to our pipeline and how it's evolving day to day
- > We don't have real time visibility to revenue forecast, making it impossible to plan
- > Our team is not equipped to work remotely
- > Our team is not equipped to deliver "zero contact" service
- > Our systems are not accessible remotely
- > We need to manage operational cost by automating processes
- > We need to cross train employees to take on different tasks
- > We need better ways to communicate with our employees, vendors, and customers – including collaboration, data collection, surveys, and document sharing

Dynamics 365 Sales Zero2Ready Package Details

Here's what the deployment package entails:

- > Rapid deployment of Dynamics 365 for Sales
- > Deploy Dynamics 365 CE (Customer Engagement) to build a foundation of customer data
- > Gain visibility to your sales pipeline and manage sales forecasting
- > Manage sales activities
- > Limited to one division, one sales process; supporting 50 sales users or less
- > Limited time* **fixed price offer of \$50,000 USD**
- > **Deployment time-frame 14-28 days** based on your schedule
- > Easily add systems integration, sales quoting, and other CE modules

Companies Who Trust Alithya



About Alithya

Alithya is a leading strategy and digital technology company, with over 2,000 highly skilled professionals delivering solutions across Canada, the US and Europe. Alithya's Microsoft practice covers a wide array of capabilities, including Dynamics, Azure, business analytics, digital solutions, advanced analytics, application development and architecture. Focused on business outcomes, our combined companies have delivered Microsoft solutions to over 1,500 clients. Alithya's global offering is to deliver strategy and digital technology services in addition to implementing ERP, CRM and integrated solutions.

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