

## UpgradeXpress Upgrade expertise that makes a difference

### Experience Drives Improvement

UpgradeXpress is a series of deployment templates that decreases the time it takes to upgrade Microsoft Dynamics AX 4.0, 2009 and 2012 to Dynamics 365 for Finance and Operations.

Alithya has been helping customers upgrade Microsoft Dynamics ERP products since 2003. Our team of consultants and developers started working on Dynamics 365 for Finance and Operations in May 2013, logging over 1600+ hours on the product before general availability. We created 140 hours of pre-release presentation recordings, tested the data/code upgrade scripts with our own IP and completed nearly 100 upgrades since 2003 across all Dynamics AX versions.

Whether you're upgrading from Dynamics AX 4.0, 2009 or 2012, we've created this set of structured processes based on leading industry scenarios to move your upgrade forward while keeping the costs and timelines under control. With the help of UpgradeXpress and our Upgrade Center of Excellence team, you'll find our upgrade process will minimize the impact on your customers while helping you transform your business.



UpgradeXpress

### Faster Time to Value



#### CLOUD-BASED TOOLSET

A proven implementation approach based on Customer Owned Rapid Engagement (CORE) principles with ramp up assistance fully utilizing Microsoft Lifecycle Services and VSTS training, new features, function and differences training and technical training classes (layering vs extensions).



#### PRE-CONFIGURED DATABASE

A proven implementation approach, fully utilizing Microsoft Lifecycle Services and a **cloud-based toolset** to ensure consistency, predictability and a shortened timeline.



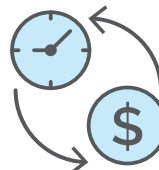
#### UPGRADE UTILITY PACKAGE

An upgrade utility package provided by Microsoft, DMF or optional BI Accelerator ETL utility.



#### DETAILED TASK GUIDES

A set of more than 1000 business processes and step-by-step instructions that can also be run as automated guidance to walk users through daily processes of regular business operations including setup, configuration, and detailed level business processes.



#### BUSINESS PROCESS

A pre-defined set of manufacturing industry-specific business process models for discrete, food & beverage, chemical and life sciences/pharmaceuticals manufacturers.

# The Upgrade Path to the Cloud

Because every existing AX customer's upgrade journey will be different due to the number of variables involved including current version, footprint complexity, number of customizations, ISVs, and desired new modules and features, Alithya has a different and unique approach based on each customer's situation. For all upgrades, our technical approach involves data migration and any custom code that needs to be rewritten. The scope is all of the project work and the technical approach will be included in the scope. The upgrade customer can decide to do some/all of the technical work or Alithya can do it for them.

CURRENT INSTALLATION	AX 4.0	AX 2009	AX 2012/R2	AX 2012 /R3
Upgrade Xpress Methodology	Xpress	Xpress	Xpress BPM Enrichment	Xpress BPM Enrichment
Technical Approach	New Installation with Data Migration	Microsoft Upgrade Utility (Master Data)	Microsoft Upgrade Utility	Microsoft Upgrade Utility
Scope	Comprehensive Upgrade	New Features supporting Like for Like or Comprehensive Upgrade	Like for Like or New Features	Like for Like or New Features
Training Approach	Xpress and eLearning	eLearning, Tailored Training	eLearning, Tailored Training	eLearning, Navigation Training
Other Training	VSTS, LCS, Development	VSTS, LCS, Development	VSTS, LCS, Development	VSTS, LCS, Development
BI/Historical Reporting	Data Management Framework or BI Accelerator and DW	BI Accelerator and DW or NA	BI Accelerator and DW or NA	BI Accelerator and DW or NA

## Why Upgrade to the Cloud

### Dynamics AX2009

- > Introduction of Global Address Book

### Dynamics AX2012/R2

- > Navigation
- > Table Structure Re-engineering
- > Financial Dimensions
- > Workflow
- > LCS/VSTS

### Dynamics AX 2012 R3

- > Warehouse / Transportation
- > Trade Promotions / Rebates / Deductions
- > Budgets

### Dynamics 365

- > Microsoft Azure Cloud Based
- > Ability to access from anywhere using a browser
- > Visualizing data on dashboards

## The UpgradeXpress Methodology

We'll help you streamline a majority of your processes so you can get up and running quickly in your new Dynamics 365 environment, eliminating the long analysis period.

Integrate the few remaining unique processes not previously addressed by our templates.

Optimize processes and fully leverage all the benefits of your historical data for fast business intelligence reporting across your organization.

## The Alithya Difference

Alithya delivers innovative Microsoft Dynamics 365 for Finance and Operations solutions and services. Our award-winning company is one of the largest resellers of Dynamics 365 for Finance and Operations in North America, with over 20 Microsoft Partner Awards. Alithya also offers powerful and flexible Dynamics 365 for Customer Engagement services and training programs to Dynamics customers of all sizes.

## Contact Us

**ALITHYA GROUP INC. IS A LEADER IN STRATEGY AND DIGITAL TRANSFORMATION IN NORTH AMERICA.** Founded in 1992, the Company counts on 2,000 professionals in Canada, the United States and Europe. Alithya's integrated offering is based on four pillars of expertise: strategy services, application services, enterprise solutions and data and analytics. Alithya's Microsoft practice covers a wide array of capabilities, including Dynamics, Azure, business and advanced analytics, digital solutions, application development and architecture.

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Microsoft Dynamics 365 is only sold by authorized Microsoft resellers like Alithya. For more information, visit [www.alithya.com](http://www.alithya.com) or send an email to [MSsales@alithya.com](mailto:MSsales@alithya.com).

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