Interim Condensed Consolidated Financial Statements of Alithya Group inc.

For the three months ended
June 30, 2020 and 2019

(unaudited)

Alithya

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INTERIM CONSOLIDATED STATEMENTS OF OPERATIONS

		For the three months ended June 30,	
(in thousands of Canadian dollars, except per share data) (unaudited)		2020	2019
	Notes	$	$
Revenues		70,711	72,218
Cost of revenues		50,308	51,041
Gross margin		20,403	21,177
Operating expenses			
Selling, general and administrative expenses	8	19,416	18,927
Business acquisitions and integration costs		913	674
Depreciation	8	882	786
Amortization of intangibles		3,654	2,551
Foreign exchange loss		8	54
		24,873	22,992
Operating loss		(4,470)	(1,815)
Financial expenses	9	728	621
Loss before income taxes		**(5,198)**	**(2,436)**
Income tax expense (recovery)			
Current		789	38
Deferred		(1,458)	(927)
		(669)	(889)
Net loss		**(4,529)**	**(1,547)**
Basic and diluted loss per share	7	(0.08)	(0.03)

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

INTERIM CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

As at		June 30,	March 31,
(in thousands of Canadian dollars) (unaudited)		2020	2020
	Notes	$	$
Assets			
Current assets			
Cash		14,277	8,810
Accounts receivable and other receivables		58,923	67,662
Income taxes receivable		1,632	2,154
Unbilled revenue		10,491	8,015
Tax credits receivable		2,595	5,889
Prepaids		3,251	3,195
		91,169	**95,725**
Non-current assets			
Restricted cash		3,218	2,212
Income taxes receivable		—	136
Tax credits receivable		7,793	7,015
Property and equipment		7,232	7,172
Right-of-use assets	3	13,428	11,492
Intangibles		46,885	51,804
Deferred tax assets		6,071	4,652
Goodwill		76,084	77,608
		251,880	**257,816**
Liabilities and Shareholders' Equity			
Current liabilities			
Accounts payable and accrued liabilities		49,082	50,327
Deferred revenue		8,720	9,602
Current portion of lease liabilities	3	1,299	1,559
Current portion of long-term debt	4	140	1,143
		59,241	**62,631**
Non-current liabilities			
Long-term debt	4	51,681	52,086
Lease liabilities	3	14,885	11,673
Deferred tax liabilities		3,996	4,057
		129,803	**130,447**
Shareholders' equity			
Share capital	5	195,367	195,335
Deficit		(83,309)	(78,780)
Accumulated other comprehensive income		3,795	6,123
Contributed surplus		6,224	4,691
		122,077	**127,369**
		251,880	**257,816**

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

INTERIM CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

For the three months ended June 30,
(in thousands of Canadian dollars, except share data) (unaudited)

	Notes	Shares outstanding	Share capital	Deficit	Accumulated other comprehensive income (loss)	Contributed surplus	Total
		Number	$	$	$	$	$
Balance as at March 31, 2020		**58,073,517**	**195,335**	**(78,780)**	**6,123**	**4,691**	**127,369**
Net loss		—		(4,529)	—	—	(4,529)
Cumulative translation adjustment on consolidation of foreign subsidiaries		—		—	(2,328)	—	(2,328)
Total comprehensive loss		**—**	**—**	**(4,529)**	**(2,328)**	**—**	**(6,857)**
Share-based compensation		—	—	—	—	319	319
Share-based compensation on shares vested during the year, issued on business acquisitions		—	—	—	—	1,246	1,246
Issuance of Subordinate Voting Shares from settlement of DSU	5	7,718	32	—	—	(32)	—
Total contributions by, and distributions to, shareholders		7,718	32	—	—	1,533	1,565
Balance as at June 30, 2020		**58,081,235**	**195,367**	**(83,309)**	**3,795**	**6,224**	**122,077**
Balance as at March 31, 2019		**55,665,476**	**186,861**	**(39,113)**	**1,469**	**2,239**	**151,456**
Net loss		—	—	(1,547)	—	—	(1,547)
Cumulative translation adjustment on consolidation of foreign subsidiaries		—	—	—	(1,515)	—	(1,515)
Total comprehensive loss		**—**	**—**	**(1,547)**	**(1,515)**	**—**	**(3,062)**
Share-based compensation		—	—	—	—	128	128
Issuance of Subordinate Voting Shares from exercise of stock options		4,411	16	—	—	(3)	13
Share-based compensation on shares vested during the year, issued on business acquisitions		—	102	—	—	—	102
Total contributions by, and distributions to, shareholders		4,411	118	—	—	125	243
Balance as at June 30, 2019		**55,669,887**	**186,979**	**(40,660)**	**(46)**	**2,364**	**148,637**

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS

	For the three months ended June 30,	
(in thousands of Canadian dollars) (unaudited)	**2020**	**2019**
	$	**$**
Net loss	**(4,529)**	**(1,547)**
Other comprehensive loss		
Items that may be classified subsequently to profit or loss		
Cumulative translation adjustment on consolidation of foreign subsidiaries	(2,328)	(1,515)
	(2,328)	(1,515)
Comprehensive loss	**(6,857)**	**(3,062)**

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS

		For the three months ended June 30,	
(in thousands of Canadian dollars) (unaudited)		2020	2019
	Notes	$	$
Operating activities			
Net loss		(4,529)	(1,547)
Items not affecting cash			
Depreciation and amortization		4,536	3,337
Amortization of finance costs	9	53	80
Share-based compensation		1,565	230
Unrealized foreign exchange gain (loss)		(139)	17
Interest accretion on balances of purchase payable		210	28
Loss on disposal of property and equipment		147	—
Other		(122)	—
Deferred taxes		(1,458)	(927)
Changes in non-cash working capital items	10	7,860	2,939
		12,652	5,704
Net cash from operating activities		**8,123**	**4,157**
Investing activities			
Additions to property and equipment, net of disposals		(607)	(740)
Additions to intangibles		(2)	—
Short-term deposits		—	(2)
Restricted cash		(1,006)	(11)
Net cash used in investing activites		**(1,615)**	**(753)**
Financing activities			
Increase in long-term debt, net of related transaction costs		17,741	4,748
Repayment of long-term debt		(18,569)	(8,911)
Exercise of stock options		—	13
Lease incentives		917	—
Repayment of lease liabilities		(288)	(514)
Net cash used in financing activites		**(199)**	**(4,664)**
Effect of exchange rate changes		(842)	(381)
Net change in cash		**5,467**	**(1,641)**
Cash, beginning of period		8,810	12,801
Cash, end of period		**14,277**	**11,160**
Cash paid (included in cash flow used in operating activities)			
Interest paid		460	426
Income taxes paid		2	139

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

1. GOVERNING STATUTES AND NATURE OF OPERATIONS

Alithya Group inc. ("Alithya" or the "Company") (formerly 9374-8572 Québec Inc.) was incorporated on March 8, 2018 under the Business Corporations Act (Quebec). The Company was created for the purpose of the business combination between Alithya Canada Inc. (formerly Alithya Group Inc.), incorporated on April 2, 1992 under the Companies Act (Québec), now the Business Corporations Act (Québec), Alithya USA, Inc. (formerly Edgewater Technology, Inc.), a corporation governed under the laws of Delaware and previously listed on the NASDAQ Global Market and 9374-8572 Delaware Inc., a corporation governed under the laws of Delaware and a wholly-owned subsidiary of the Company. As of the opening of markets, on November 2, 2018, the Company's Class A subordinate voting shares (the "Subordinate Voting Shares") commenced trading on the Toronto Stock Exchange ("TSX") and on the NASDAQ Capital Market ("NASDAQ") under the symbol "ALYA".

The Company and its subsidiaries (the "Group") are leaders in strategy and digital transformation. Alithya's integrated offering is based on four pillars of expertise: business strategy, application services, enterprise solutions and data and analytics. The Group deploys solutions, services, and skill sets to craft tools tailored to its client's unique business needs in the financial services, manufacturing, energy, telecommunications, transportation and logistics, professional services, healthcare, and government sectors.

The Company is the Group's ultimate parent company and its head office is located at 1100, Robert-Bourassa Boulevard, Suite 400, Montréal, Quebec, Canada, H3B 3A5.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

These interim condensed consolidated financial statements have been prepared in accordance with the accounting policies adopted in the most recent annual consolidated financial statements for the year ended March 31, 2020.

The accounting policies have been applied consistently by all Alithya entities.

BASIS OF PREPARATION

Statement of Compliance

The Company's interim condensed consolidated financial statements are presented in Canadian dollars, which is also the parent company's functional currency. They have been prepared in accordance with IAS 34 - Interim Financial Reporting. They do not include all of the information required in annual financial statements in accordance with International Financial Reporting Standards ("IFRS"), and should be read in conjunction with the consolidated financial statements for the year ended March 31, 2020.

These interim condensed consolidated financial statements were approved and authorized for issue by the Board of Directors (the "Board") on August 12, 2020.

Basis of Measurement and Comparative Figures

The interim condensed consolidated financial statements have been prepared on an accrual basis and under the historical cost basis except for certain assets and liabilities initially recognized in connection with business combinations, which are measured at fair value.

Certain figures have been reclassified to conform to the current year presentation.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

SIGNIFICANT MANAGEMENT JUDGEMENT IN APPLYING ACCOUNTING POLICIES AND ESTIMATION UNCERTAINTY

The preparation of these interim condensed consolidated financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the amounts reported as assets, liabilities, income and expenses in the interim condensed consolidated financial statements. Actual results could differ from those estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which they occur and in any future periods affected.

Assessment of COVID-19 impact

As a result of the continued and uncertain economic and business impact of the COVID-19 pandemic, the Group has reviewed its estimates, judgments and assumptions used in the preparation of its interim condensed consolidated financial statements, including the determination of whether indicators of impairment exist for its tangible and intangible assets, including goodwill, estimated losses on revenue from fixed-fee arrangement contracts, the credit risk of its counterparties, and the estimates and judgments used for the measurement of its deferred tax assets. The estimates, judgments and assumptions used were the same as those applied in the Group's last annual audited financial statements for the year ended March 31, 2020.

As the situation is dynamic and the impact of COVID-19 on the Group's operations and financial conditions will be impacted by the duration of government-mandated measures and overall customer demand, revisions may be required in future periods to estimates and assumptions. Although management expects COVID-19 related disruptions to continue during fiscal 2021, management believes that the Group's long-term estimates and assumptions do not require further revisions, however management continues to monitor and evaluate the situation and its impact on the Group's business.

FUTURE ACCOUNTING STANDARDS

At the date of authorization of these interim condensed consolidated financial statements, certain new standards, amendments and interpretations, and improvements to existing standards have been published by the IASB but are not yet effective and have not been adopted early by the Group. Management anticipates that all the relevant pronouncements will be adopted in the first reporting period following the date of application. Information on new standards, amendments and interpretations, and improvements to existing standards, which could potentially impact the Group's consolidated financial statements, are detailed as follows:

New Standards and Interpretations Issued but Not Yet Effective

On January 23, 2020, the IASB issued amendments to IAS 1 - Presentation of Financial Statements, to clarify the classification of liabilities as current or non-current. The amendments are effective for annual periods beginning on or after January 1, 2022. Early adoption is permitted. For the purposes of non-current classification, the amendments removed the requirement for a right to defer settlement or roll over of a liability for at least twelve months to be unconditional. Instead, such a right must have substance and exist at the end of the reporting period. The amendments also clarify how a company classifies a liability that includes a counterparty conversion option. The amendments state that: settlement of a liability includes transferring a company's own equity instruments to the counterparty; and when classifying liabilities as current or non-current, a company can ignore only those conversion options that are recognized as equity. Management is currently assessing but has not yet determined the impact of this new standard on the Group's consolidated financial statements.

On May 14, 2020, the IASB published Onerous Contracts - Cost of Fulfilling a Contract (Amendments to IAS 37), which specifies which costs a company includes when assessing whether a contract will be loss-making. The amendments are effective on January 1, 2022. Management is currently assessing, but has not yet determined, the impact on the Group's consolidated financial statements.

(Tabular amounts are in thousands of Canadian dollars, except share and per share data in tables) (unaudited)

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

On May 28, 2020, the IASB published COVID-19-Related Rent Concessions (Amendment to IFRS 16), which amends IFRS 16, Leases, to provide lessees with a practical expedient that relieves lessees from assessing whether a COVID-19-related rent concession is a lease modification. The amendments are effective for annual reporting periods beginning on or after June 1, 2020 and will be applied retrospectively. Management has completed its analysis of the guidance and does not expect it to materially impact the Group's consolidated financial statements.

Certain other new standards and interpretations have been issued but are not expected to have a material impact on the Group's consolidated financial statements.

3. LEASES

Right-of-use assets

The following right-of-use assets relate to right-of-use real estate:

As at	June 30, 2020	March 31, 2020
	$	$
Beginning balance as at April 1, 2020 and 2019	11,492	6,509
Additions	2,529	7,262
Terminations	—	(381)
Depreciation	(512)	(2,090)
Lease inducement allowance	18	3
Exchange rate effect	(99)	189
Ending balance	**13,428**	**11,492**

Lease liabilities

As at	June 30, 2020	March 31, 2020
	$	$
Beginning balance as at April 1, 2020 and 2019	13,232	6,668
Additions	2,529	7,257
Terminations	—	(381)
Adjustment	(104)	—
Lease payments	(423)	(2,129)
Lease incentives	917	1,249
Lease interest	135	375
Exchange rate effect	(102)	193
Ending balance	**16,184**	**13,232**
Current portion	1,299	1,559
	14,885	**11,673**

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3. LEASES (CONT'D)

Contractual lease payments under the lease liabilities as at June 30, 2020 are as follows:

As at	June 30, 2020
	$
Less than one year	1,904
One to two years	2,368
Two to five years	6,951
More than five years	8,258
Total undiscounted lease payments at period end	**19,481**

Amounts recognized in net loss

	For the three months ended June 30,	
	2020	2019
	$	$
Interest on lease liabilities	135	55
Expenses relating to short-term leases	—	20
Variable lease payments	791	423
	926	**498**

Total cash outflow for leases for the three months ended June 30, 2020 and 2019 was $1,214,000 and $957,000, respectively.

4. LONG-TERM DEBT

The following table summarizes the Group's long-term debt:

As at	June 30, 2020	March 31, 2020
	$	$
Senior secured revolving credit facility [(a)]	26,917	37,615
Balance of purchase payable with a nominal value of $3,100,000, non-interest bearing (5.8% effective interest rate) payable April 3, 2022	2,905	2,877
Balance of purchase payable with a nominal value of $1,800,000, non-interest bearing (6.0% effective interest rate), payable on October 1, 2022	1,579	1,556
Balance of purchase payable with a nominal value of $9,293,725 (US$6,825,000), non-interest bearing (6.0% effective interest rate), payable on December 13, 2022	8,057	8,232
Balance of purchase payable with a nominal value of $3,258,750, non-interest bearing (5.7% effective interest rate) payable on February 1, 2022	2,985	2,944
Unsecured promissory notes (US$6,300,000) [(b)]	8,578	—
Deferral of employment tax payments (US$616,851) [(c)]	840	—
Other	348	347
Unamortized transaction costs (net of accumulated amortization of $287,890 and $234,858)	(388)	(342)
	51,821	**53,229**
Current portion of long-term debt	140	1,143
	51,681	**52,086**

4. LONG-TERM DEBT (CONT'D)

[(a)] The senior secured revolving credit facility (the "Credit facility") is available to a maximum amount of $60,000,000 and can be drawn in Canadian and the equivalent amount in U.S. dollars. It is available in prime rate advances, LIBOR advances, bankers' acceptances and letters of credit up to $2,500,000.

The advances bear interest at the Canadian or U.S. prime rate, plus an applicable margin ranging from 0.00% to 1.50%, or bankers' acceptances or LIBOR rates, plus an applicable margin ranging from 1.00% to 2.75%, as applicable for Canadian and U.S. advances, respectively. Until June 30, 2021, the applicable margin on the Canadian or U.S. advance and the bankers' acceptances and LIBOR advances is set at 1.50% and 2.75%, respectively. Thereafter, the applicable margin will be determined based on threshold limits for certain financial ratios.

As security for the Credit Facility, Alithya provided a first ranking hypothec on the universality of its assets excluding leased equipment and Investissement Quebec's first ranking lien on tax credits receivable for the financing related to refundable tax credits, to a maximum of $7,500,000. Under the terms of the agreement, the Group is required to maintain certain financial covenants which are measured on a quarterly basis. A monthly minimum availability test is also applicable until March 31, 2021. The Credit Facility matures in 2022 and is renewable for additional one-year periods at the lender's discretion.

The Group was in compliance with all of its financial covenants as at June 30, 2020 and March 31, 2020.

[(b)] As a result of the COVID-19 pandemic, on May 5, 2020, certain U.S. subsidiaries of the Company were accepted under the Paycheck Protection Program ("PPP") of the Coronavirus Aid, Relief, and Economic Security Act (the "CARES Act") administered by the U.S. Small Business Administration ("SBA") and entered into unsecured promissory notes (the "Notes"). The Notes have a term of five years at an interest rate of 1% per annum, with a deferral of payments for the initial six months of the loan, with respect to any portion of the Notes which is not forgiven as described below.

Under the terms of the CARES Act, PPP loan recipients can apply for forgiveness for all or a portion of loans granted under the PPP. Such forgiveness will be determined, subject to limitations and ongoing rule making by the SBA, based on the timely use of loan proceeds for payroll costs, including payments required to continue group health care benefits, and certain rent, utility, and mortgage interest costs and the maintenance of employee and compensation levels. While there is no assurance the Company will obtain forgiveness of the PPP loan in whole or in part, the Company has and intends to use the proceeds of the Notes for qualifying expenses.

[(c)] The CARES Act allows employers to defer the payments of the employer share of social security taxes during the period beginning on March 27, 2020 and ending on the earlier of December 31, 2020 or the date the Company receives a decision from the lender that the PPP loan is forgiven. The payment of the deferred social security taxes is due fifty percent on December 31, 2021 and the remaining amount on December 31, 2022.

(Tabular amounts are in thousands of Canadian dollars, except share and per share data in tables) (unaudited)

5. SHARE CAPITAL

	Subordinate Voting Shares		Multiple Voting Shares	
	Number of shares	$	Number of shares	$
Beginning balance as at April 1, 2020	50,904,533	191,820	7,168,984	3,515
Settlement of deferred share units	7,718	32	—	—
As at June 30, 2020	**50,912,251**	**191,852**	**7,168,984**	**3,515**

During the three months ended June 30, 2020, the following transaction occurred:

- 7,718 deferred share units ("DSU") were settled and 7,718 Subordinate Voting Shares were issued with an approximate value of $32,000, reclassified from contributed surplus.

Share purchase plan

Under the Company's share purchase plan, the Group contributes an amount equal to a percentage of the employee's basic contribution, depending on the position held by the employee. The employee may make additional contributions, for total employee contributions, including basic contributions, of up to 10% of the annual gross salary. However, the Group does not match contributions in the case of such additional contributions. The employee and the Group's contributions are remitted to an independent administrative agent who purchases Subordinate Voting Shares on the open market on behalf of the employee through either the TSX or NASDAQ. The Group's contribution expense is recognized as share-based compensation.

Long-Term Incentive Plan (the "Plan")

The Company operates a plan which provides for awards of stock options, restricted shares, restricted share units, performance share units, DSU, and share appreciation rights to eligible employees and directors of the Company and its subsidiaries, all of which once exercised or settled result in the issuance of Subordinate Voting Shares.

Stock options

Under the Company's Plan, the Board may grant, at its discretion, stock options to purchase Subordinate Voting Shares to eligible employees and directors of the Company and its subsidiaries. The Board establishes the exercise price at the time the stock options are granted, where the exercise price must in all cases be not less than the greater of the closing price of such shares on the TSX and NASDAQ on the business day immediately prior to the grant date. Stock options vest, as set out in the applicable award agreement between the participant and the Company, which may include performance-based vesting conditions. Vesting is generally four years from the date of grant and the stock options may be exercised by the tenth anniversary of the grant date, except in the event of death, disability, retirement or termination of employment. The Plan provides that the aggregate number of Subordinate Voting Shares issuable pursuant to any type of awards under the Plan shall not exceed 10% of the aggregate number of Subordinate Voting Shares and Class B multiple voting shares (the "Multiple Voting Shares") issued and outstanding from time to time.

(Tabular amounts are in thousands of Canadian dollars, except share and per share data in tables) (unaudited)

5. SHARE CAPITAL (CONT'D)

The following table presents information concerning stock option activity for the period:

	Number of stock options	Weighted average exercise price
		$
Beginning balance as at April 1, 2020	3,172,289	3.72
Granted	755,000	2.26
Forfeited	(43,200)	3.88
Expired	(5,959)	**3.44**
Ending balance as at June 30, 2020	**3,878,130**	**3.43**
Exercisable at period end	**1,751,330**	**3.36**

Included in the 1,751,330 of stock options exercisable as at June 30, 2020, 963,160 stock options are available to purchase Multiple Voting Shares.

On June 23, 2020, Alithya issued 570,000 and 185,000 stock options, to purchase a total of 755,000 Subordinate Voting Shares at an exercise price of $2.26 and US$1.67, respectively.

Deferred Share Units

Under the Plan, the Board, subject to the provisions of the Plan and such other terms and conditions, may grant DSU to obtain Subordinate Voting Shares to qualified employees and directors of the Company and its subsidiaries. The DSU shall be settled on the date as set out in the applicable award agreement, between the participant and the Company, however not earlier than the participant’s termination date. If the agreement does not establish a settlement date then it shall be on the 90th day following the participant’s termination date for eligible Canadian participants and not earlier than on the date that is six months after the termination date for eligible U.S. participants.

The following table presents information concerning DSU activity for the period:

	Number of DSU	Weighted average exercise price
		$
Beginning balance as at April 1, 2020	140,885	4.06
Granted	66,840	2.10
Settled	(7,718)	4.16
Ending balance as at June 30, 2020	**200,007**	**3.40**

On June 30, 2020, 66,840 fully vested DSU, in aggregate, were granted to non-employee directors of the Company at a fair value of $2.10, per DSU, for an aggregate fair value of $140,364. The amounts have been recorded in share-based compensation expense.

Restricted Share Units ("RSU")

Under the Plan, the Board, subject to the provisions of the Plan and such other terms and conditions, may grant RSU to obtain Subordinate Voting Shares to qualified employees and directors of the Company and its subsidiaries. The RSU shall vest on the third anniversary of the date of grant and will settle as soon as practicable following the expiry of the vesting period, unless otherwise specified by the Board at the time of grant.

(Tabular amounts are in thousands of Canadian dollars, except share and per share data in tables) (unaudited)

SHARE CAPITAL (CONT'D)

On June 23, 2020, 181,498 RSU, in aggregate, vesting one year from the date of grant, were granted to employees of the Company subject to the terms set out in the award agreement at a fair value of $2.26, per RSU, for an aggregate fair value of $410,185. An amount of $7,981 has been recorded in share-based compensation expense.

Share-Based Compensation

The number of Alithya stock options granted to employees during the three months ended June 30, 2020 and 2019, the related compensation expense recorded, and the assumptions used to determine share-based compensation expense, using the Black-Scholes stock option pricing model, were as follows:

Period ended	**June 30,**	
	2020	**2019**
Compensation expense related to the options granted	4	9
Number of stock options granted	755,000	625,500
Weighted average fair value of options granted	$0.81	$1.25
Aggregate fair value of options granted	609	779
Weighted average assumptions		
Share price	$2.26	$3.64
Exercise price	$2.26	$3.64
Risk-free interest rate	0.46 %	2.42 %
Expected volatility*	35 %	30 %
Dividend yield	—	—
Expected option life (years)	6.6	6.1
Vesting conditions – time (years)	3.2	3.3

** Determined on the basis of observed volatility in publicly traded companies operating in similar industries.*

6. RELATED PARTIES

Operating transactions with shareholders

In the normal course of operations, the Company concluded the following transactions with shareholders exercising significant influence. The transactions have been recorded at the exchange amount, which represents the contractual amount of consideration established and accepted by the related parties.

	For the three months ended June 30,	
	2020	**2019**
	$	**$**
Consulting fee revenue*	5,919	6,777

** One of the shareholders exercising significant influence has committed to minimum amounts of revenue and EBITDA over a four-year period ended in July 2020, which may be extended to July 2021 under certain conditions. Should the minimum contracted amounts not be met, the shareholder in question and another one of the shareholders will jointly reimburse Alithya an amount up to $4 million.*

(Tabular amounts are in thousands of Canadian dollars, except share and per share data in tables) (unaudited)

6. RELATED PARTIES (CONT'D)

As at	June 30, 2020	March, 31 2020
	$	$
Trade accounts receivable	6,207	6,718

Other expenses concluded with shareholders exercising significant influence included employee benefits and communications expenses. However, these amounts were not significant.

7. EARNINGS PER SHARE

	For the three months ended June 30,	
	2020	2019
	$	$
Net loss	(4,529)	(1,547)
Weighted average number of common shares outstanding	58,078,691	55,668,094
Basic and diluted loss per share	**(0.08)**	**(0.03)**

The stock options mentioned in Note 5 were not included in the calculation of diluted earnings per share since the Company suffered losses and the inclusion of these stock options would have an antidilutive effect.

8. ADDITIONAL INFORMATION ON CONSOLIDATED LOSS

The following table provides additional information on the consolidated loss:

	For the three months ended June 30,	
	2020	2019
	$	$
Employee compensation costs	51,556	49,409
Tax credits	(1,464)	(1,122)
Selling expenses (1)	11,190	10,685
General and administrative expenses (1)	8,226	8,242
Depreciation of property and equipment	370	290
Depreciation of right-of-use assets	512	496

(1) Including related employee compensation costs.

(Tabular amounts are in thousands of Canadian dollars, except share and per share data in tables) (unaudited)

8. ADDITIONAL INFORMATION ON CONSOLIDATED LOSS (CONT'D)

Certain subsidiaries within the Group have applied for COVID-19 financial relief in Canada under the Canada Emergency Wage Subsidy ("CEWS") program. The CEWS program is a wage subsidy program launched by the Canadian federal government to qualifying employers to subsidize payroll costs during the COVID-19 pandemic. The qualified subsidy amounts received under the CEWS program are non-repayable. In June 2020, the subsidiaries applied for $1,471,000 of subsidy funding under the CEWS program for the period of March 15, 2020 to May 9, 2020, of which $1,025,000 and $446,000 were recorded during the quarter ended June 30, 2020 and March 31, 2020, respectively.

On July 21, 2020, the Canadian federal government adopted new rules under the CEWS program, including the extension to December 19, 2020, among other important changes. Based on the new rules certain subsidiaries within the Group may be eligible to receive further funding. Management continues to assess eligibility under the new rules. However, since those amounts will be determined based on actual future revenues, it is not yet possible to provide a reasonable estimate of their expected amount.

Alithya Consulting SAS, a subsidiary located in France, received approximately €245,000 ($373,000) pursuant to the French government's partial activity program. The program is subject to certain annual limits per employee.

9. FINANCIAL EXPENSES

The following table summarizes financial expenses:

	For the three months ended June 30,	
	2020	2019
	$	$
Interest on long-term debt	310	365
Interest and financing charges	25	95
Interest on lease liabilities	135	55
Amortization of finance costs	53	80
Interest accretion on balances of purchase payable	210	28
Interest income	(5)	(2)
	728	621

(Tabular amounts are in thousands of Canadian dollars, except share and per share data in tables) (unaudited)

10. SUPPLEMENTARY CASH FLOW INFORMATION

Net change in non-cash working capital items is as follows:

	For the three months ended June 30,	
	2020	**2019**
	$	**$**
Accounts receivable and other receivables	7,706	(1,170)
Income taxes receivable	602	(103)
Unbilled revenue	(2,562)	1,570
Tax credits receivable	2,516	(1,114)
Prepaids	(91)	(268)
Accounts payable and accrued liabilities	334	3,566
Deferred revenue	(645)	458
	7,860	**2,939**

11. SEGMENT AND GEOGRAPHICAL INFORMATION

The Company has examined its activities and has determined, based on information received on a regular basis by the decision-makers, that it has a single reportable segment.

Revenues by geographic location

The following table presents total external revenues by geographic location:

	For the three months ended June 30,			
	2020		**2019**	
	$	**%**	**$**	**%**
Canada	38,370	54.2	38,570	53.4
U.S.	30,302	42.9	30,338	42.0
Europe	2,039	2.9	3,310	4.6
	70,711	**100.0**	**72,218**	**100.0**

Long-lived assets by geographic location

The following table presents the total net book value of the Group's long-lived assets by geographic location:

As at	**June 30,**		**March 31,**	
	2020		**2020**	
	$	**%**	**$**	**%**
Canada	62,416	43.5	61,743	41.7
U.S.	77,598	54.0	82,607	55.8
Europe	3,615	2.5	3,726	2.5
	143,629	**100.0**	**148,076**	**100.0**